

LFC – Board Meeting Meeting Minutes October 4th, 2017

Opening – The meeting was called to order at 6:38pm by Daragh Cullen

| Board Member | Board Position | Present | |
|---------------------|--------------------------------------|---------|--|
| Daragh Cullen | President | Y | |
| Julian Robins | VP of Recreational- North | Y | |
| Vince Strawbridge | VP of Recreational- South | Y | |
| Robert Aranda | Vice President of Competitive | Y | |
| John McCarron | Vice President of Player Development | N | |
| Dan Shupsky | Treasurer | Y | |
| Sheryl Fernandez | Secretary | Y | |
| Daryl Denson | Member at Large | N | |
| Leo LeBron | Member at Large | N | |
| Alicia Rossow | Member at Large | Y | |
| Staff | | | |
| Eoghan Conlon | Technical Director | Y | |
| Guests | | | |
| None | | | |
| | | | |

| Topic | Notes | |
|-------------|--|--|
| Approval of | August meeting minutes were approved in September. | |
| Minutes | Daragh will email the September 20th meeting notes to Sheryl to be | |
| | translated into our standard format | |
| | o Vince motioned, Dan seconded the motion for Eoghan to go to the | |
| | Tropics with our final agreement for the partnership | |
| | The official name of Lakeland Tropics FC was approved in the | |
| | September Board Meeting. Vince had motioned and Alicia | |
| | seconded the motion with further unanimous approval from the | |
| | Board. | |
| | | |

Financial Update

• Financial Status

| 10/3 | Income | Expenses | Bottom-Line |
|------|--------|----------|-------------|
| TY | \$321k | \$176k | \$144k |
| LY | \$295k | \$213k | \$81k |

- As of 9/20/17 all LFC income and expenses are now in line with the 2017/2018 budget.
- Sponsorship Payments are not up to date for Beef's or Regal. Watson Clinic is up to day. Robert said he would check with Regal.
- Refunds should not be in the income line \$600 have questions on this
- As compared to LY, interleague reductions of players (about 300 less players) has netted a drop in income of \$3k
- Monthly we need to review a report at the board meeting of team fees, tournament fees, and player fees to insure we are on track and within our budget.
- LFC cell phone is currently listed as costing \$147 a month. This is much higher than the original discussion. This needs to be researched
- We need a travel expense budget for travel coaches added to the revised budget that Eoghan started.
- Confirmed Basecamp has been canceled and we should no longer have this expense.
- We need to have the team accounts updated based on this season tournaments deposits and this seasons tournament expenses.
- We need to get bids on hiring someone for taxes and the necessary setup to be done with QuickBooks to use the budget feature
- Add yearly budget into QuickBooks to insure we have visibility to our budget vs actual
- Requesting the January July bank statements be entered in 100% so that
 Dan can come in next weekend and balance them all. Typically
 everything is accounted for, but when he went to balance January we have
 what appears to be \$1200 expenses that were not entered into QuickBooks.
 Several MC entries are not being entered resulting in Dan unable to
 balance the January and February statements.
- We have not zeroed out last year's team accounts, this needs to be done (\$5100) ASAP so that we can see the balances for this year's teams
- The office from a visual perspective looks out of control, Dan is willing to help but he needs to know what they want him to do.
- Coaching salaries budget need to be revised and re-evaluated with the SOP stating if the coaches team is behind in dues the coaches do not get paid.

| Troval Undete | • CDI Darfarmana | |
|----------------|---|--|
| Travel Update | • CDL Performance | |
| | o U18 Girls Record: 1-3-0 | |
| | o U17 Girls Record: 1-3-0 | |
| | O U17 Girls Record: 1-2-1 | |
| | o U16 Girls Record: 1-2-1 | |
| | o U15 Girls Record: 1-2-1 | |
| | o U18 Boys Record: 0-2 | |
| | o U16 Boys A Record: 1-4-0 | |
| | o U16 Boys B Record: 2-2-0 | |
| | o U15 Boys A Record: 3-0-3 | |
| | o U15 Boys B Record: 0-1-0 | |
| | Coaches meeting scheduled for September 27th to share knowledge from | |
| | first part of A license was postponed due to Lake Parker Closure | |
| | Report of players behind on fees presented to Board and highlighted player | |
| | pass pulled. | |
| | | |
| Inter-league | Team Placement: Monitoring | |
| Update | • Regular game schedule: available on our website with automated weekly | |
| | email-final two weeks will be at Lake Parker. | |
| | Munchkins, Mini-Kickers, U8-U12 are progressing well | |
| | Polk League – progressing well | |
| | | |
| Operations | Staff Review Individually in October | |
| | Develop matrix for evaluating y October 18th | |
| | o Meetings week of October 23rd | |
| Scholarship | Scholarship Process completed and families notified. | |
| Program | Report available upon request | |
| 8 | Create a scholarship fund in connection with Community Outreach officer | |
| | Outreach to grow the game in areas where it is not popular but | |
| | where kids need an outlet | |
| | Set Scholarship Fund and promote within the community to offset | |
| | our costs | |
| | o If we reach a certain threshold amount – provide the model to | |
| | other clubs in our community as well as providing them with | |
| | portions of our fundraised money. | |
| Tropics | Presented printed contract which lists our agreement and financial risk | |
| Partnership | | |
| Marking Update | We missed the Christmas Parade application deadline | |
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Adjournment

Meeting was adjourned at 8:32pm by Daragh Cullen.

Minutes submitted by: Sheryl Fernandez

Approved by: Board 11/1/2017